



# Targeted Case Management

*Providing Needed Resource  
Information for ARChoices  
Waiver Beneficiaries*

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# Targeted Case Management (TCM)

## Understanding the How's and Why's of Your Role in ARChoices



*Through the assessment process the LTSS RN identifies the ARChoices client(s) need for the specialized services of a Targeted Case Management provider.*

The *beneficiary* then chooses the agency(s) they wish to use from the freedom of choice provider list.



*To be a provider:  
Provider of Targeted Case  
Management must be certified by DHS  
and be qualified to meet the needs of  
ARChoices 1915(c) waiver clients....*



*Requirements that must be met:*



## *Targeted Case Management:*

*is a Medicaid billable service when identified by the DHS RN “as a needed” referral on the client’s ARChoices Person- Centered Service Plan (PCSP) (AAS-9503). However; reimbursement for TCM services is based on accurate; concise documentation that may be subject to review by state and/or federal authorities at any time.*



## Covered

- Needs assessment
- Development of 'case management' care plan
- Obtaining referrals



## TCM

- Scheduling appointments
- Monitoring and follow-up
- *Face to face or telephone contact with client*

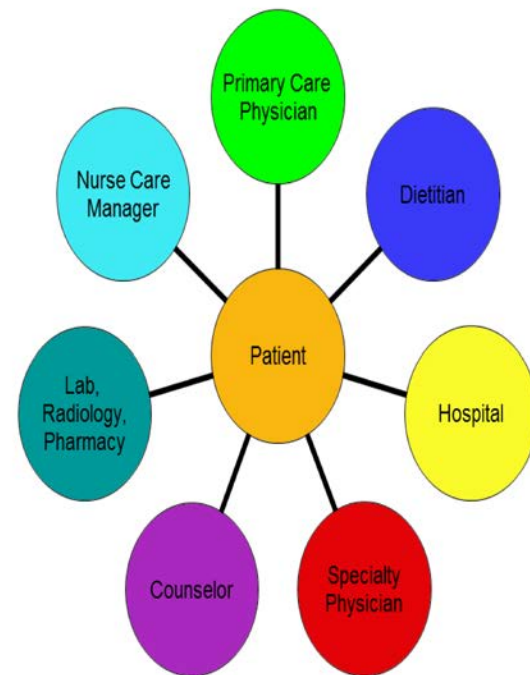


## Services

- *Sending emails or faxes to gather supportive client information*
- Assisting with application processes
- Conferencing with others in order to meet outlying needs:

# Verify and make sure there are no duplication of services

*Are the services you're providing being rendered by another agency [whether private, community based or supported through another CMS program].*



# You have enough to do!!!!



*Know your boundaries: provide your expertise in case management.*

*Remember to keep accurate, concise, and supportive documentation.*

*Do not take on the responsibility of over-sight for other providers and/or services even within your agency.  
Keep services separate.*

*Individual providers in all areas of healthcare must ensure that services rendered meet regulatory requirements and result in client satisfaction.*



## **Let's Talk Documentation:**

- 1. Sufficient written documentation is required to support each service billed.***
- 2. A copy of all documentation must be kept in the client's case file.***
- 3. Hard copies of emails and faxes pertaining to the clients care must also be placed into the case file.***





So much information ***has to be maintained on every client:\****

every service provided; ***dates with times in-times out\*\*;***

place of service; units billed; hard copy of faxes and emails;

documentation of an established tickler system; progress notes that contain updates; ***signatures of case manager providing services\*\*\****

**Be organized-have a system that works for you !!!**



## Where to start in the over-all delivery of TCM services.

### *Assessment and Service Plan Development:*

- a. Collect information\**
- b. Identify Needs\*\**
- c. Plan how to meet these needs-set goals [service plan]; evaluate progress and adjust (actions) as needed.*

# Think Comprehensive; Think Complete; Think Continue

- Comprehensive: Not just casual data collection; ask in-depth questions. Complete: Think about the individual from the top of their head to the bottom of their feet and everything in between. Physical, mental, emotional, social and educational. Continue: How can your assistance promote their quality of life while they continue to live at 'home'.



## Targeted Case Management Contact Monitoring Form

Initial ☐  
Scheduled Visit ☐  
Significant Change ☐

Participant Name \_\_\_\_\_ Program \_\_\_\_\_

Waiver Eligibility Dates \_\_\_\_\_ Last Four Digits of SSN XXX-XX- \_\_\_\_\_

Agencies/Services Provided in Home (based on Person Centered Service Plan-PCSP):


Date of Contact \_\_\_\_\_ Type of Visit: Home ☐ Telephone ☐

Start Time \_\_\_\_\_ Stop Time \_\_\_\_\_

Name of Person Contacted \_\_\_\_\_ Relationship to Client \_\_\_\_\_

*Service plan development builds on the information collected through the assessment phase.*

*The goals and actions in the service care plan must address the Medicaid-eligible beneficiary's medical, social, education, and other needs. **Remember:** Include that individual-do not talk over or around that person...compliance becomes an issue when a person feels "left out" of the decisions discussed and/or made.*



# Keep up with time....

**15 minutes = 1 unit**

**\*Assessment and service plan development cannot exceed 12 units/3 hours (whether done at the same time or on different days)**

**\*Reassessments (except annual)-cannot exceed 8 units: in addition each reassessment (unless annual) has to be highly detailed in order to justify reimbursement.**

**\*Monitoring visits cannot exceed 6 units per visit-can be conducted by phone, face to face, email and/or fax. These visits do not necessarily have to involve the client personally but must be targeted toward the client's ongoing needs/goals.**

**\*However, a face to face monitoring visit has to be conducted every three months in order for the TCM to remain in compliance. This quarterly monitoring contact requires the completion of a monitoring form which must be placed in the client's permanent case record.**

# Benefit Limits in a Nut Shell

- *State fiscal year (SFY)*
- *200 units/50 hours*

***\*Document reasonable utilization***

***\*If you believe your client has not been allocated enough hours for you to successfully provide TCM services; notify the DAAS RN and ask for a review. Providing additional TCM services beyond authorized units (time) on the PCSP is not reimbursable by Medicaid.***





# Reimbursement

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**Contingent on beneficiary and provider eligibility at time of service (provider is responsible to verify the client is eligible for Medicaid prior to providing service)**

**Submit billing on a per unit basis; reflected in a daily total per each service. Documentation should reflect actual times the service was provided within a given 24 hour period; however, the claim should reflect total units per service within a given 24 hour period.**

**National Code: T1017 with Local Code Descriptions(LCD)**

**LCD: Modifier (UA)-Assessment/Service Plan Development**

**LCD: Modifier (UB)-Service Management/Referral and Linkage**

**LCD: Modifier (UC)-Service Monitoring/Service Plan Updating**

**National Place of Service (POS) Codes**

**Patient's Home (12)    Physician's Office (11)    Other (99)**

On 02/14/17 at **9:30 a.m.**, I began Ms. ABC's initial assessment in her home. I followed our standard agency assessment form and started my assessment reviewing her medical and social history. **At 9:58 a.m.**, Ms. ABC's neighbor arrived and reminded the client that she had a hair appointment. Ms. ABC apologized and asked if we could continue later in the day.

At **2:00 p.m.** I returned to the client's home and completed the assessment form including a review of available resources to assist her in maintaining her independence at home..... **At 3:12 p.m.** I exited the client's home.

From **3:48 p.m.-3:56 p.m.** I spoke with xyz agency and made arrangements for the client's \_\_\_\_\_ needs. At **3:58-4:01** I faxed copies of required information to agency xyz.

From **4:02 p.m.-4:10 p.m.** I spoke with xxx agency and made a referral for the client's \_\_\_\_\_ needs.

**Total time for (UA) was 100 minutes-6 complete 15 minute units with 10 minute overage (5-15 min.=1u)**

**Total time for (UB) was 19 minutes-1 complete unit with 4 minute overage (4 minutes does not =a unit)**

Dates of Services		Place of Service (POS)	Procedures, Services, Supplies		Days or Units
From- MM/DD/YY	To MM/DD/YY		CPT/HCPCS	Modifier	
02/14/17- 02/14/17	12	Assessment/Service Plan	UA		7u
02/14/17-02/14/17	99	Service Management/Referral	UB		1u

**YOU** are the **PIECE** of the  
healthcare puzzle that ties  
service and support together.



**Thank-You**