

# **PRICE DOCUMENT**

**OFFICIAL BID PRICE SHEET**


DESCRIPTION	DESCRIPTION	DESCRIPTION
<b>Conway HDC</b> NADAC rate for Over-the Counter (OTC) medication, including blister pack where appropriate plus dispensing fee: \$ <u>6.00</u> Additional \$5 fee for after-hours delivery	<b>Conway HDC</b> NADAC rate for prescription medication not covered by Medicaid, including blister pack where appropriate plus dispensing fee: \$ <u>12.00</u> Additional \$5 fee for after-hours delivery	<b>Conway HDC</b> Hourly rate for onsite pharmacist: \$ <u>0.00</u> (Pharmacist salary absorbed by Genoa)
<b>Arkadelphia HDC</b> NADAC rate for Over-the Counter (OTC) medication, including blister pack where appropriate plus dispensing fee: \$ <u>6.00</u> Additional \$5 fee for after-hours delivery	<b>Arkadelphia HDC</b> NADAC rate for prescription medication not covered by Medicaid, including blister pack where appropriate plus dispensing fee: \$ <u>12.00</u> Additional \$5 fee for after-hours delivery	<b>Arkadelphia HDC</b> Hourly rate for onsite pharmacist: \$ <u>75.00</u>
<b>Jonesboro HDC</b> NADAC rate for Over-the Counter (OTC) medication, including blister pack where appropriate plus dispensing fee: \$ <u>6.00</u> Additional \$5 fee for after-hours delivery	<b>Jonesboro HDC</b> NADAC rate for prescription medication not covered by Medicaid, including blister pack where appropriate plus dispensing fee: \$ <u>12.00</u> Additional \$5 fee for after-hours delivery	<b>Jonesboro HDC</b> Hourly rate for onsite pharmacist: \$ <u>75.00</u>
<b>Booneville HDC</b> NADAC rate for Over-the Counter (OTC) medication, including blister pack where appropriate plus dispensing fee: \$ <u>6.00</u> Additional \$5 fee for after-hours delivery	<b>Booneville HDC</b> NADAC rate for prescription medication not covered by Medicaid, including blister pack where appropriate plus dispensing fee: \$ <u>12.00</u> Additional \$5 fee for after-hours delivery	<b>Booneville HDC</b> Hourly rate for onsite pharmacist: \$ <u>75.00</u>
<b>Warren HDC</b> NADAC rate for Over-the Counter (OTC) medication, including blister pack where appropriate plus dispensing fee: \$ <u>6.00</u> Additional \$5 fee for after-hours delivery	<b>Warren HDC</b> NADAC rate for prescription medication not covered by Medicaid, including blister pack where appropriate plus dispensing fee: \$ <u>12.00</u> Additional \$5 fee for after-hours delivery	<b>Warren HDC</b> Hourly rate for onsite pharmacist: \$ <u>75.00</u>

**NADAC "Updated" date: 5/7/2019 (Found on NADAC website) Vendor must include date of NADAC price check.**

\*NADAC = National Average Drug Acquisition Cost, found at <https://data.medicaid.gov/Drug-Pricing-and-Payment/NADAC-National-Average-Drug-Acquisition-Cost/-a4y5-998d>

**AUTHORIZATION SIGNATURE**

By my signature below, I certify that the aforementioned statements are true and correct and that I accept the Terms and Conditions as presented in this bid, and that I am authorized by the respondent to submit this bid on his/her behalf.

Vendor Name: <b>Genoa Healthcare, LLC</b>	Date: <b>5/14/2019</b>
Signature: 	Title: <b>CEO</b>
Printed Name: <b>Mark Peterson</b>	

**OFFICIAL BID PRICE SHEET**  
**JUSTIFICATION**

1. OTC drug cost: We are using NADAC-based pricing plus a small dispensing fee to help cover our labor cost for OTC products, which are commonly not covered under Medicaid pharmacy benefits.
  - a. For after-hours deliveries, a \$5 fee per patient will be added for each delivery.
2. Prescription drug cost: We are following the Arkansas FFS reimbursement schedule (NADAC + Dispensing Fee) and adding a small fee to help cover the cost of our packaging, bringing the total to NADAC + \$12.
  - a. For after-hours deliveries, a \$5 fee per patient will be added for each delivery.
3. Hourly Rate for On-Site Pharmacist: The pharmacist will be available at the Conway HDC during normal business hours for face-to-face consultations with consumers and staff, as well as phone consultations, at no additional cost.

When the pharmacist needs to be present at other HDCs and away from the pharmacy for a consultation, a fee of \$75.00/hour is required. Genoa can perform an on-site survey of all directly-operated and contract sites where medication administration occurs to assess compliance with the Client Agency's medication administration, storage, and record-keeping procedures to ensure compliance.

A more comprehensive list of Pharmacy Consultant Services that Genoa can provide include

- a. Provide a consulting pharmacist to the Client Agency for the purpose of monitoring the Unit Medication Room and the Emergency Drug Box on a monthly basis. The consultant pharmacist shall issue a monthly report on the findings.
- b. Provide a consultant pharmacist that shall participate and implement the decisions of the Client Agency's Pharmacy & Therapeutics Committee.
- c. Provide a consultant pharmacist for the review of issues related to the procurement, receipt storage, ordering, dispensing, and administration of medications within the Client Agency.
- d. Provide a consultant pharmacist that shall institute and maintain a Pharmacy Quality Improvement Program consistent with Joint Commission on Accreditation of Healthcare Organizations standards.
- e. Provide a consulting pharmacist that shall provide Pharmacy In-service Education based on needs of staff, and problems identified through quality improvement activities, and other sources as applicable.
- f. Provide a consultant pharmacist to perform quarterly inspections of medication storage in residential programs.
- g. Provide a consultant pharmacist that shall aid in the review and implementation of the Client Agency's Drug Formulary, recommending the medications based on effectiveness, risks and acquisition cost and cost-impact.
- h. Provide a consulting pharmacist that shall establish guidelines to identify and correct incidences of poly-pharmacy.