



***PHPG***

**PACIFIC HEALTH POLICY GROUP**

**STATE OF ARKANSAS  
DEPARTMENT OF HUMAN SERVICES**

***In Response to:***

***IFB Number: 710-19-020  
Expanded Medicaid Evaluation***

***Pricing***

***Submitted by:***

**Westport Healthcare Management, Inc.  
d/b/a PACIFIC HEALTH POLICY GROUP  
1725 McGovern Street, Suite 201  
Highland Park, IL 60035**

***Date and Time of Bid Opening: May 9, 2019 – 1:30PM CT***

**OFFICIAL BID PRICE SHEET**

DESCRIPTION OF SERVICE	ANNUAL PRICE
Expanded Medicaid Evaluation	\$238,000

**AUTHORIZATION SIGNATURE**

By my signature below, I certify that the aforementioned statements are true and correct and that I accept the Terms and Conditions as presented in this bid, and that I am authorized by the respondent to submit this bid on his/her behalf.

<b>Vendor Name:</b> Westport Healthcare Management, Inc. d/b/a Pacific Health Policy Group (PHPG)	<b>Date:</b> May 7, 2019
<b>Signature:</b> <i>Andrew Cohen</i>	<b>Title:</b> Director
<b>Printed Name:</b> Andrew Cohen	

## **Pricing Justification**

PHPG’s proposed budget for the scope of work outlined in the IFB is presented below. The budget presents the estimated level of effort by project team member and task. PHPG’s hourly rates are inclusive of all expenses, including travel, office expenses and indirect expenses.

Team Member	Rate per Hour	Task			Total Hours	Total Fees
		Data Collection	Data Analysis	Interim Report		
Andrew Cohen, Director	\$325	60	40	24	124	\$40,300
Scott Wittman, Director	\$325	24	24	16	64	\$20,800
Suzanne Santarcangelo, Senior Associate	\$250	80	60	40	180	\$45,000
Bryan Hamilton, Senior Associate	\$250	200	80	16	296	\$74,000
Kelley Gullo, Senior Associate	\$250	24	24	24	72	\$18,000
Carey Gullo, Associate	\$175	136	16	16	168	\$29,400
Zhenhaun Lei, Associate	\$175	24	24	12	60	\$10,500
<i>Total Hours</i>		<i>548</i>	<i>268</i>	<i>148</i>	<b><i>964</i></b>	
<i>Total Fees</i>		<i>\$131,300</i>	<i>\$68,800</i>	<i>\$37,900</i>		<b><i>\$238,000</i></b>

*Hourly rates are inclusive all expenses, including travel, supplies and administrative expenses.*